



NATALIE PUTNAM
YRC Worldwide
SVP, Transportation & Logistics Solutions

Natalie W. Putnam is senior vice president of Transportation and Logistics Solutions for YRC Worldwide with responsibility for all corporate sales and sales operations across YRC Worldwide along with field and inside sales for YRC Inc. In this role Natalie leads a team of over 600 sales professionals and support staff dedicated to managing and growing business relationships with more than 300,000 customers of YRC Worldwide.

In 1986, Natalie joined what was formerly known as Yellow Freight at Saginaw, Mich., and has served in various sales and sales leadership positions during her career. In 1991, she became the first female national account manager in Yellow Freight history and won the President's Club award as a top sales performer in 1999. She moved to Kansas City in 2007 to become group vice president in the Enterprise Solutions Group; the first sales team created to work with large and complex clients representing services across the YRC Worldwide brands. Natalie has served as a field sales representative, national account executive, corporate account executive, director of field and corporate sales, vice president of corporate accounts and group vice president. Prior to joining YRC Worldwide, she spent the early part of her career with other transportation providers including McLean Trucking in sales and ANR Freight System as a terminal manager.

Natalie has a Bachelor of Science in business and a minor in economics from Central Michigan University. She currently serves on the board of the Cystic Fibrosis Foundation Kansas City Heartland Chapter. Natalie and her husband, Gary, have two adult children and live in Shawnee, Kan.

