



JIM HUMRICHOUSE
Pinnacle Technical Resources
President

Jim Humrichouse joined Pinnacle in 2001 and has played a critical role in establishing and building all aspects of Pinnacle's service delivery model, including Pinnacle's Managed Services practice and numerous aspects of Progata™, Pinnacle's proprietary, web-based vendor management solution. Mr. Humrichouse was promoted to Vice President in 2003 and to President in 2004.

Mr. Humrichouse's background in corporate finance and strategy has enabled him to impact Pinnacle's growth significantly through the establishment of strong financial controls, operating practices, information technology infrastructure and internal organizational structuring. As a result, Pinnacle has been able to grow its revenue base more than 100 times since mid-2002 and significantly increase its client portfolio and industry penetration.

Most recently, Mr. Humrichouse's efforts have been focused on the development and promotion of Progata™. During the past year, Pinnacle's internal implementation of this tool has been a key factor in the firm's ability to grow exponentially while maintaining the highest levels of customer service. Progata™ is now being provided to Pinnacle's clientele and has established itself as one of the key contributors to Pinnacle's growth trajectory. Prior to joining Pinnacle, Mr. Humrichouse served as a strategic adviser with McKinsey & Company, a globally recognized leader in the field of strategy consulting.

Mr. Humrichouse also held positions with two leading investment banks – Barclays de Zoete Wedd and Kidder, Peabody & Co., where he focused on mergers and acquisitions, bankruptcies, corporate reorganizations, and a variety of capital structuring transactions. Mr. Humrichouse has an MBA from Harvard and a Bachelor's degree in Finance from the Honors Business Program at The University of Texas at Austin.

